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Fundraise Up



TUESDAY 20 MAY 2025		Purple	Red	Gold	Green
09:30 – 10:00	Opening Remarks	Damian O’Broin & Áine Myler			
10:00 – 11:00	Opening Plenary	Claire Routley, <b>The Future of Fundraising</b>			
11:00 – 11:30	Coffee				
11:30 – 12:30	Session No. 1	Jean O’Brien & Tom Hickey <b>Are you fit for digital?</b>	Josh Hirsch & Paramjot Singh <b>From Fear to Focus: Demystifying AI to Enhance Donor Experiences and Drive Efficiency</b>	Josie Isherwood & Harriet Scott <b>Navigating rapid growth, fame and change</b>	Edwina Newcombe & Caoileann Appleby <b>My Donor Ghosted Me: What research tells us about why supporters stop giving – and how you can reconnect</b>
12:30 – 13:45	Lunch				
13:45 – 14:45	Session No. 2	Jean O’Brien, Liz Carolan, Clare O’Donoghue Velikic, Mae Dobbs & Jonathan Nolan <b>Are we addicted to the algorithm?</b>	Marina Jones & Meredith Niles <b>Brainhacking – 8 3/4 decision science insights to improve your fundraising results today</b>	Lesley Pinder <b>Supporter experience fundamentals for every fundraiser</b>	Lou Lai <b>The power of mentoring – entering a new era of self development</b>
15:00 – 16:00	Session No. 3	Svitlana Pugach, Olga Chevganiuk & Kate Leschyshyn <b>Fundraising Under Fire: Lessons from Ukraine for a World in Crisis</b>	Russell James <b>Top 10 legacy fundraising strategies from scientific research: National data &amp; results from the lab</b>	Henry Rowling & Alicia Jumman <b>Why are charity databases so white (Why it’s such a huge problem and what can we do about it?)</b>	Andy King <b>Partnerships companies will pay for</b>
16:00 – 16:30	Coffee				
16:30 – 17:30	Session No. 4	Audrey McGillicuddy & Natascha Elbech <b>Enhancing Donor Engagement and Conversion with Fundraise Up: A Case Study from MSF Ireland</b>	Jeff Brooks & Julie Cooper <b>From Rubbish to Rescue to Relationship: Fundraising Storytelling Reconsidered</b>	Ken Burnett & Lisa Sargent <b>Inspiring your donors for a lifetime: The great big picture (and the deliciously effective details)</b>	Jon Kelly & Kate Mulchrone <b>Using data to optimise your fundraising programme</b>
17:30	<b>The Fundraising Summer School After-Party, Kennedy’s Westland Row – supported by iDonate</b>				
WEDNESDAY 21 MAY 2025		Purple	Red	Gold	Green
09:30 – 10:30	Session No. 5	Gaby Murphy, Ken Burnett, Mary Gamble & Áine Myler <b>Fundraising in Turbulent Times Panel</b>	Russell James <b>The hidden code of end-of-life decisions: What legacy fundraising can learn from decision-making in life insurance, annuities, estate planning, and healthcare</b>	Audrey McGillicuddy & Rob Patmore <b>Maximising Impact: Lessons from MSF Ireland’s Record-Breaking Q4 2024 DRTV Campaign</b>	Jeff Brooks & Julie Cooper <b>From Rubbish to Rescue to Relationship: Fundraising Storytelling Reconsidered</b>
10:30 – 11:00	Coffee				
11:00 – 12:00	Session No. 6	Damian O’Broin & Jan Rane <b>Silo Killer (Qu’est-ce que c’est) – Individual giving in a post-direct mail age</b>	Jon Kelly & Kate Mulchrone <b>Using Data to Optimise Your Fundraising Programme</b>	Marina Jones & Meredith Niles <b>Brainhacking – 8 3/4 decision science insights to improve your fundraising results today</b>	Josh Hirsch & Paramjot Singh <b>From Fear to Focus: Demystifying AI to Enhance Donor Experiences and Drive Efficiency</b>
12:15 – 13:15	Session No. 7	Svitlana Pugach, Olga Chevganiuk & Kate Leschyshyn <b>Fundraising Under Fire: Lessons from Ukraine for a World in Crisis</b>	Lou Lai & Louise Barton <b>Shifting to Open Strategies – how you could apply this thinking and approach to your organisation</b>	Jane Trenamen & Cian Murphy <b>Mind the Gap: Co-Creating a Fundraising Data Foundation</b>	Edwina Newcombe & Annetta Murphy <b>Crafting Effective Legacy Propositions</b>
13:15 – 14:30	Lunch				
14:30 – 15:30	Session No. 8	Ken Burnett & Lisa Sargent <b>Inspiring your donors for a lifetime: The great big picture (and the deliciously effective details)</b>	Jessica Hailstone & Sean Bergin <b>Leading with your values to raise money online</b>	Lesley Pinder <b>Supporter experience fundamentals for every fundraiser</b>	Josie Isherwood & Harriet Scott <b>Navigating rapid growth, fame and change</b>
15:45 – 16:45	Closing Plenary	Oisín Coghlan, Johnny Ryan & Ruadhán Ó Críodáin, <b>Love isn’t all we need</b>			